Contact us:



Port Training Institute

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Valenciaport Fundacion

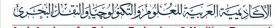
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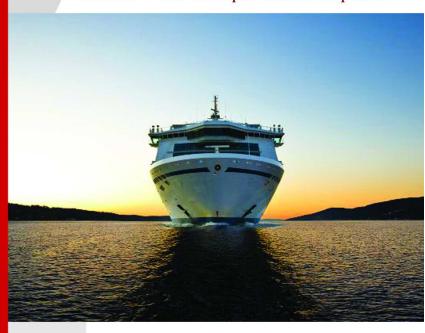


Arab Academy for Science, Technology & Maritime Transport





AASTMT - PTI & Valenciaport Fundacion Cooperation



A Joint Diploma

Future Investments in Ports: Towards new PPP approaches

Target Group: Managers and staff, members of public and private bodies involved in port and terminal developments.

1st Week in Alexandria, Egypt 2nd Week in Valencia, Spain 25 Hours per week

Future Investments in Ports: Towards new PPP approaches

Introduction

Objective of investment in port sector is generally known to be profit maximization, The course focuses on the issues needed to be considered before the decision to proceed to costly expansions, Profitability, economic impact and financing are seen as the most critical nodes in the complex chain of port investment decisions.

Course objectives

Provide participants with a thorough understanding of how Port and Terminal Projects are developed from financial point of view and also introduce the Full-cycle port investment assessment.

Participants

Managers and staff, members of public and private bodies involved in port and terminal developments.

Course Content

1ST Week in Alexandria



Investment opportunities in ports

- 1- Maritime Transport Market & Business opportunities in/for ports
- 2- Port Competition and Strategies
- 3- Market Analysis and traffic forecast

The transaction process

- 1 Tendering process
- 2- The concession agreement
- 3- Lifecycle analysis of PPP. Landlord vs. operator.

2nd Week in Valencia



Private Public Partnership agreements for investing in ports

- 1- PPP models in the Port Sector
- 2- Feasibility analysis for port investment appraisal
- 3- Project Finance
- 4-Best practices in PPPs in Spain

Survices included in the rate



Hotel 4* (Including Breakfast) - The Hotel is only 10 minutes walking distance from the port coffee breaks during the class sessions - Diploma awarded by AASTMT and Valenciaport Fundacion Printing during the last day of the course - City tour - Stationary: pens, Book notes, Folders, etc.

Trainers & Methods



The trainers

Port Financial departments (Managers & Employees)

Methods

- Theorical and practical informations
 - Experience exchanges,
 - -Practices based on real experiences of the trainees

Presentations

- PowerPoint - Written support